

STATE CAPITOL
P.O. BOX 942849
SACRAMENTO, CA 94249-0035
(916) 319-2035
FAX (916) 319-2135

DISTRICT OFFICE
1150 OSOS STREET SUITE 207
SAN LUIS OBISPO, CA 93401
(805) 549-3381
FAX (805) 549-3400

Assembly
California Legislature



KATCHO ACHADJIAN
ASSEMBLYMEMBER, THIRTY-FIFTH DISTRICT

COMMITTEES
CHAIR: LOCAL GOVERNMENT
VICE CHAIR: ACCOUNTABILITY
AND ADMINISTRATIVE REVIEW
BANKING AND FINANCE
TRANSPORTATION

JOINT COMMITTEES
LEGISLATIVE AUDIT

February 5, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454-6399

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

As the State Assemblymember for the 35th District I am very pleased to write this letter in support of the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools. Education stands as the pillar of any success I may have had in my personal, business, or political life. Since my days attending community college and graduating from Cal Poly San Luis Obispo, I have had a profound appreciation for the intrinsic value of education. My years of service in the state assembly have only deepened my sense of urgency about our need to address the critical needs in workplaces to prepare students of today and tomorrow with the work readiness skills and technical experience that they will need to succeed in occupations and industries which are in demand and possess extensive growth potential.

I believe in the hands on learning method of education and value the critical role played by mentors. I am fully supportive of the career pathways paradigm of providing opportunities for students to participate in job shadowing. I would also be happy to serve as a liaison to students who could benefit from seeing the legislative process from the local level. Partnerships between schools, colleges, and industry are a necessary way to help our communities, businesses, and individuals grow and develop.

I strongly support the North Santa Barbara County's California Career Pathways Trust proposal. Please believe me available for any further inquiries in this regard.

Sincerely,

A handwritten signature in black ink, appearing to read "Khatchik H. Achadjian".

Khatchik H. "Katcho" Achadjian
35th Assembly District

CAPITOL OFFICE
STATE CAPITOL ROOM 2032
SACRAMENTO CA 95814
TEL 916 651-4019
FAX 916 651-4919

SANTA BARBARA COUNTY OFFICE
222 E. CARRILLO STREET
SUITE 309
SANTA BARBARA CA 93101
TEL 805-965-0862
FAX 805-965-0701

VENTURA COUNTY OFFICE
300 E. ESPLANADE DRIVE
SUITE 430
OXNARD, CA 93036
TEL 805-988-1940
FAX 805-988-1945

California State Legislature

SENATOR
HANNAH-BETH JACKSON
NINETEENTH SENATE DISTRICT



CHAIR
SENATE JUDICIARY
JOINT LEGISLATIVE COMMITTEE
ON EMERGENCY MANAGEMENT
VICE CHAIR
CALIFORNIA LEGISLATIVE
WOMEN'S CAUCUS
COMMITTEES
BUDGET & FISCAL REVIEW
ENVIRONMENTAL QUALITY
ELECTIONS & CONSTITUTIONAL
AMENDMENTS
NATURAL RESOURCES & WATER
JOINT COMMITTEES
PAIRS, ALLOCATION
& CLASSIFICATION
LEGISLATIVE AUDIT

Mr. Tom Torlakson, State Superintendent of Instruction
California Department of Education
1430 North N Street
Sacramento, CA 95814

January 2, 2015

Dear Superintendent Torlakson,

I am writing to express my strong support for the North Santa Barbara County (NSBC) Education Alliance for Student Engagement's application for the California Career Pathways Trust Grant Funding awarded by the California Department of Education.

As the State Senator for the 19th Senate District, which includes Santa Barbara and Ventura Counties, I believe strengthening our regional economy starts with workforce development in our schools. Too often, students leave college or never get there in the first place, because they do not believe they will gain skills that translate into employment. If we develop industry-themed curricular pathways as early as high school, we can enhance both education and economic outcomes.

NSBC Education Alliance for Student Engagement has formed a strong regional consortium consisting of the local community college, five high school districts (representing eight high schools), the Santa Barbara County Education Office ROP/CTE, three Chamber of Commerce Presidents, the Workforce Investment Board, the Santa Barbara Economic Vitality Team, and several business representatives. This collaborative will build upon connections among our schools, community college and businesses to develop talent and better prepare my constituents for the 21st Century economy.

Given your enthusiastic support for the Ventura County project, I know you are well aware of the value of these career pathway programs. The NSBC Education Alliance for Student Engagement would also greatly benefit from this effort to improve students' individual advancement, address employers' needs and enhance the region's economic growth, and thus I hope you will award them with the California Career Pathways Trust Grant.

If you have any further questions regarding my support for this grant award, please contact my District Director, Carla Castilla at (805) 988-1940.

Very truly yours,


Hannah-Beth Jackson
19th Senate District

P.S. - Happy New Year!



CITY OF SANTA MARIA
OFFICE OF THE CITY MANAGER
City Manager, Ext. 200
Human Resources, Ext. 203

110 EAST COOK STREET, ROOM #1 • SANTA MARIA, CA 93454-5190 • 805-925-0951 • FAX 805-349-0657 • www.ci.santa-maria.ca.us

January 15, 2015

RECEIVED

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

JAN 30 2015

President's Office
Allan Hancock College

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers:

On behalf of the City of Santa Maria, I am pleased to write this letter of commitment detailing our partnership with and support for the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

From the City's recruitment perspective, this project addresses the critical need we see in our workplace to prepare students with both work-readiness skills and the technical experience and knowledge they will need to succeed. This innovative and collaborative approach will enable the City and other partners to leverage existing resources to address critical workforce needs throughout a range of in-demand occupations and industries, to grow the local economy and attract new industry.

The program will encourage young people entering the workforce to consider the numerous career opportunities in municipal government. The City ranks among the top 10 employers in the Santa Maria Valley, employing over 750 individuals. The City of Santa Maria is a full-service City which employs a wide variety of talents, including the technical field. There are many City jobs in technical fields, ranging from engineers and engineering technicians, to equipment mechanics, planning technicians, traffic signal technician, water system and wastewater system operators. All of these jobs are critical to a functioning community.

The City of Santa Maria prides itself on growing its talent through succession planning. The City has existing trainee and internship programs and anticipates a program such as the *Career Integration Initiative of North Santa Barbara County* will further the City's efforts. For example, the City of Santa Maria Utilities Department offers a Water System Operator Trainee and Water Resources Operator Trainee program which allows an

individual to be hired in as a trainee and be trained on the job for an Operator-level position. Often, individuals are discouraged when confronted when they see the requirements to attain a State certification for an operator at a wastewater facility; but our trainee program allows them to work up to that requirement. The City also has a Police Trainee program that provides training and support for individuals participating in the Police Academy.

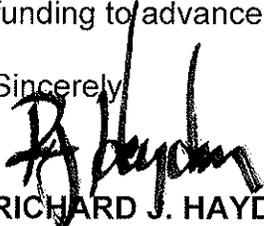
Additionally, the City has a proven track record of employing several individuals who began their careers right out of high school and have promoted into supervisory and management level positions. The City has benefited from programs that connected Santa Maria's youth with our agency, and I believe this initiative will continue to help Santa Maria grow its own talent.

The role of the City of Santa Maria in the project will be:

- Providing classroom and career fair speakers from the City to develop industry awareness and promote the rewards of public service, particularly at the local government level, where individuals can see their positive impacts as public servants;
- Providing assistance in the development of ongoing, professional development for students, teachers, career counselors, administrators, and program staff that include mentoring, field trip opportunities, career shadowing, and assistance in the identification, incorporation, and participation in real-world job areas;
- Providing students with work experience through internships. The City currently has internships for 10 weeks for juniors or seniors in a college planning program or related field;
- Providing guidance and feedback on curriculum and activities;
- Acting as a resource and provide expertise as curriculum is developed and implemented; and
- Providing resources and support for joint marketing and publicity.

As the City Manager of Santa Maria, I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,



RICHARD J. HAYDON
City Manager

cc: Glenn Morris, Santa Maria Valley Chamber of Commerce & VCB
Joseph Pollon, Allan Hancock College



CITY OF
LOMPOC

RECEIVED

JAN 08 2015

President's Office
Allan Hancock College

January 6, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

On behalf of the City of Lompoc, I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock Joint Community College District will serve as the fiscal agent and facilitator of the consortium, consisting of Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

Our organization recognizes that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce in north Santa Barbara County in order to grow the local economy and attract new industry. We look forward to participating and contributing in the following ways:

- Serving on an advisory committee
- Participating in speaker bureaus and career fairs
- Allowing students to visit our workplace on field trips
- Hosting job shadow experiences
- Providing students with work experiences through internships

The estimated value of these activities is \$20,000 per year.

We are excited to be part of this local approach to ensure relevant work-based experiences are integrated in the curriculum to strengthen our workforce development pipeline.

Sincerely,

Patrick Wiemiller
City Administrator

cc: Teresa Gallavan, Economic Development Director/Assistant City Administrator



260 N. San Antonio Road, Suite C, Santa Barbara, California 93110-1341 ♦ Phone: (805) 681-4446 ♦ Fax: (805) 681-4674

Executive Director:
Raymond L. McDonald

January 23, 2015

Kevin G. Walthers, Ph.D.
Superintendent /President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Dear Dr. Walthers,

On behalf of the Santa Barbara County Workforce Investment Board (WIB), I am writing to encourage the California Department of Education to award a California Career Pathways Trust Grant to the North Santa Barbara County (NSBC) Education Alliance for Student Engagement.

NSBC Education Alliance for Student Engagement is a strong regional consortium consisting of the community college, five high school districts (representing eight high schools), the Santa Barbara County Education Office ROP/CTE, three Chamber of Commerce Presidents, the Workforce Investment Board, the Santa Barbara Economic Vitality Team, and several business representatives. The NSBC Education Alliance for Student Engagement will build connections between schools, the community college, and businesses to better prepare students for the 21st century economy.

I fully support the North Santa Barbara County (NSBC) Education Alliance for Student Engagement to be awarded the California Career Pathways Trust Grant. The California Careers Pathways Trust Grant would provide them the opportunity to build robust regional partnerships between education and business to establish and expand new and innovative career pathway programs that are aligned with the regional needs of business and industry.

Sincerely,

A handwritten signature in black ink, appearing to read "Raymond L. McDonald", is written over the typed name.

Raymond L. McDonald
Executive Director
Workforce Investment Board of Santa Barbara County

Karen Dwyer,
Chair
*Express Employment
Professionals*

Sue Larsen
Vice Chair
*Gulley & Larsen
Insurance Services, LLC*

Robert Manning
Secretary
Sue's Place

Cindy Burton
Treasurer
PathPoint

Daniel Nielson
Member at Large
*Department of Social
Services*



RECEIVED

JAN 9 6 2015

1410 S BROADWAY

January 15, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

On behalf of the Workforce Resource Centers of Santa Barbara County, partners of the America Job Centers of California, I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock JCCD will serve as the fiscal agent and facilitator of the consortium, consisting of Allan Hancock College JCCD, Santa Barbara County Education Office ROP/CTE, and our local high schools.

As part of the workforce development community in the county, we recognize that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce in north Santa Barbara County in order to grow the local economy and attract new industry. As stated in the county's Workforce Investment Plan for 2013-2017, one of our strategies for meeting the needs of the local workforce is to use a model of collaboration already established with community colleges to continue to identify opportunities for seeking industry input and working with educational and training providers to identify and/or develop career pathway programs available. Our common goal is to prepare low-skilled job seekers with the work preparedness and occupational skills necessary for "middle skill" jobs and career pathways.

We look forward to participating and contributing by collaborating in the design and utilization of relevant training for WIA eligible participants that this grant funding could potentially provide.

We are excited to be part of this local approach to ensure relevant work-based experiences are integrated in the curriculum to strengthen our workforce development pipeline.

Sincerely,

Mona Baker,
WIA Program Manager/
WRC Manager

Cc: Daniel Nielson, Director, Department of Social Services
Ken Jensen, Deputy Director, Department of Social Services
Ray McDonald, Executive Director, Santa Barbara County Workforce Investment Board



Advocates for Workforce Development & Literacy in Northern Santa Barbara County

www.2020Compact.com

January 14, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

The Economic Alliance of Northern Santa Barbara County (EconAlliance) and the northern Santa Barbara County United Way (United Way), the two organizations leading the northern Santa Barbara County regional Workforce Development and Literacy Initiative (WALI), are pleased to offer our commitment to supporting the partnership for the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

In August 2014, EconAlliance and United Way, with Allan Hancock College and other educational partners, collaboratively launched WALI as a regional community impact initiative articulating five goals, two of which can be implemented by the *Career Integration Initiative of North Santa Barbara County*. WALI is committed to doubling the number of vocational/career technical education certificates and college degrees by 2020. The North Santa Barbara County Career Pathways Trust grant will foster achievement of these two WALI goals.

The *Career Integration Initiative* addresses the critical effort needed to equip students with both work readiness skills and the technical experience and knowledge they will need to succeed in high-growth, in-demand occupations and industries. The Initiative will ensure a dynamic commitment to the partnering and collaboration needed to leverage regional resources in addressing the critical workforce and economic issue of unemployment and the urgent need to provide workforce development strategies supporting student achievement and workplace success.



Northern Santa Barbara County
P. O. Box 947 Santa Maria, CA 93456
Phone 805 922-0329 | contact@liveunitedsbc.org



ECON ALLIANCE 204 E. Enos Santa Maria, CA 93454
(805) 345-0688 | initiatives@econalliance.org



Advocates for Workforce Development & Literacy in Northern Santa Barbara County™

www.2020Compact.com

The role of EconAlliance in the *Career Integration Initiative* will be to:

- Participate in quarterly California Career Pathways Trust Advisory Council meetings
- Provide project input, workforce and employer expertise
- Facilitate industry engagement, student mentoring, career orientations, and teacher externships

The role of United Way will be to:

- Bridge conversations with local school districts relative to literacy and the impact on career pathways
- Provide access to effective/affordable reading improvement programs for students and families
- Engage families in conversations to address literacy and careers
- Provide access to affordable Internet services and computers to help bridge the digital gap

EconAlliance and United Way are committed to support the grant's activities by:

- Providing classroom speakers to develop industry and career awareness;
- Organizing industry/company tours
- Introducing companies to the opportunities to provide internships
- Help recruit student mentors from local companies
- Reviewing current research and innovations in our industry and sharing with project staff;
- Acting as a resource and provide expertise as curriculum is developed and implemented.

The estimated value of this contribution is \$75,000.

As co-leads of the regional WALI effort, we are strongly committed to the *Career Integration Initiative of North Santa Barbara County* as a means of supporting the WALI goals of doubling the number of CTE certificates and fostering the doubling of the number of college degrees attained in our region.

Sincerely,

Eddie Taylor

CEO
United Way – NSBC



Northern Santa Barbara County
P. O. Box 947 Santa Maria, CA 93456
Phone 805 922-0329 | contact@liveunitedsbc.org



ECON
ALLIANCE 204 E. Enos Santa Maria, CA 93454
(805) 345-0688 | initiatives@econalliance.org



United States	Farm and Foreign	Farm	CA-Santa Barbara/Ventura County FSA
Department of	Agricultural	Service	920 East Stowell RD
Agriculture	Services	Agency	Santa Maria, CA 93454

February 4, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Dear Dr. Walthers,

USDA, Farm Service Agency appreciates the vision and intent of the Allan Hancock College Career Pathways Project is bringing into our community.

I would like to take this opportunity to offer our assistance to reflect our commitment to a partnership and enthusiasm for supporting an educational experience that expects hands-on projects, uses relevant curriculum, includes communication with industry, and builds a bridge between classroom and workplace skills.

We see our partnership with Allan Hancock College beginning through curriculum advice, student field trips to our sites, teacher and student job-shadowing, on campus presentations from our employees, as well as our participation in career fairs. The estimated value of these activities is \$4,000.00 per year.

As our partnership develops, other aspects may develop to ensure both program and student success. We will be happy to attend planning meetings and share updates in our field when it may affect curriculum or industry needs.

USDA, Farm Service Agency is committed and excited about our partnership and the benefits it will bring to our students, our community, and the local agriculture industry!

Sincerely,

Brenda Farias
County Executive Director

eat, stay & play!!
BUELLTON
VISITORS BUREAU & CHAMBER OF COMMERCE

RECEIVED

January 12, 2015

JAN 16 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Office of the
Superintendent

RE: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

On behalf of the Buellton Chamber of Commerce, I am pleased to support and improve our local education through the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara Education Office ROP/CTE, and our local high schools.

Understanding the importance of educating our youth, preparing them for their future and setting them up for success, we are honored to be a part in this project. As Buellton continues to grow and industries continue to open and make Buellton their home, it is important for our youth to have the ability to have hands-on learning as well as classroom learning. We look forward to contributing in the following ways:

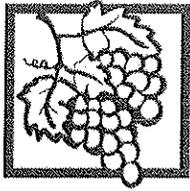
- Hosting field trips and/or job shadowing experiences
- Participating in speaker bureaus and career fairs

We look forward to being a part of this local approach of nurturing our youth and creating a future work force that may live and work in our County.

Sincerely,



Kathy Vreeland
Executive Director, Buellton Chamber of Commerce



SMVCC

Santa Maria Valley
Chamber of Commerce
Visitor & Convention Bureau

614 S Broadway · Santa Maria, CA · 93454
Telephone: 805.925.2403
www.santamaria.com

19 January 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Dear Dr. Walthers,

The Santa Maria Valley Chamber of Commerce, and its Economic Development Commission, is committed to ensuring that our local employers have access to a strong, well-prepared workforce. We see this as critical to the economic vitality of our community. As part of that commitment, I am pleased to lend our support and commitment of participation to the California Career Pathways Trust proposal being submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

We are convinced that this project addresses the critical need we see in our workplace to prepare students with both work readiness skills and the technical experience and knowledge they will need to succeed in high-growth, in-demand occupations and industries. Through this project we hope to build a dynamic partnership where our input, collaboration, and mentoring will have a dramatic and positive impact on opportunities for current students and future employees.

The Chamber is committed to support the grant's activities in the following ways:

- Participation in quarterly California Career Pathways Trust Advisory Council meetings
- Providing classroom speakers from our company, and facilitating speakers from our member companies, to develop industry awareness
- Providing students with work experience through unpaid and paid internships
- Providing teacher externships to develop understanding of workplace needs
- Providing guidance and feedback on curriculum and activities
- Acting as a resource to provide expertise as curriculum is developed and implemented
- Promote the project and recruit business support through the Chamber's various communication channels

The estimated value of this contribution is \$20,000.

As president and CEO of the Santa Maria Valley Chamber of Commerce, I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,

Glenn D Morris, ACE
President & CEO

Business Advocacy & Services · Tourism · Economic Development

Promote a Strong Local Economy · Promote the Community · Represent Business Interests · Build Business Relationships



**THE
OKONITE
COMPANY**
www.okonite.com

2900 Skyway Drive
Santa Maria, California 93455
Telephone: (805) 822-6682
Telefax: (805) 825-0250
E-Mail: santamaria@okonite.com

January 14, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

We write this letter to demonstrate our support and commitment of supporting the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools. This project will help towards addressing some of the needs we see in our workplace to prepare students with skills that are industry specific and sought for future recruiting demands. We are excited about the possibility of being able to partner directly by being able to provide input, and participate in collaborative efforts.

Okonite anticipates continuing its active efforts as demonstrated by past plant tours, field trips for high school students, and participation on boards and committees such as the Employer's Advisory Council – Santa Maria Chapter among others. We are also interested in speaking opportunities at local schools, serving as mentors and other related activities which have tremendous intrinsic value not to mention monetary cost.

As head of Human resources for Okonite-Santa Maria, I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community and look forward to playing a major role in helping realize the goals of the program for full maximization of the funding granted

Sincerely,

Patrick H. Ortega, SPHR MHRER
Human Resources
The Okonite Company



An Employee Owned Company

James E. McGlothlin
Chief Executive Officer

January 5, 2015

Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Attention: Kevin G. Walthers, Ph.D.
Superintendent/President

Subject: Participation in *Career Integration Initiative of North Santa
Barbara County*

Dear Dr. Walthers:

Quintron Systems is pleased to provide our letter of interest and commitment of our support for the California Career Pathways Trust proposal submitted by Allan Hancock College, the Santa Barbara County Education Office ROP/CTE and our local high schools. Since Quintron is headquartered in north Santa Barbara County, where we design and manufacture high-technology communications and security products, we have a vested interest in seeing successful development of area students to provide for a continuing employee base for our operations.

We believe the workforce development consortium initiative being proposed by the Allan Hancock College-led team, along with several regional partner organizations, will represent an excellent addition to helping our local student base develop specific skills needed for technical employment into the future. In reviewing how Quintron can contribute directly to this overall effort, we plan to participate and contribute in the following ways:

- Participation in quarterly California Career Pathways Trust Advisory Council meetings
- Support student visits to our facility to see technical work in progress and meet with employees

Allan Hancock Joint Community College District
Attn: Kevin G. Walthers, Ph.D.
Page 2

- Provide technical students with work experience via internships or job shadowing visits
- Guidance and feedback on proposed curriculum and activities from our technical managers
- Consult with faculty on possible class/student projects or support competitions

We believe the total value of our planned contribution will exceed \$25,000 in staff time.

Over the years Quintron has been very successful with providing internships and longer-term employment opportunities for Hancock students, including four students over the last year with three still employed at Quintron. Therefore, we firmly believe in the value of this program, as a feeder mechanism, which will enhance further results to industry and prepare the student with employment opportunities in the technical disciplines.

We are excited about this new initiative and we provide our firm recommendation for grant funding to support expanded technical education in the local area.

Sincerely,

A handwritten signature in cursive script, appearing to read "James E. McGlothlin".

James E. McGlothlin



January 9, 2015

Kevin G. Walthers, Ph. D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

On behalf of Melfred Borzall, Inc., I would like to give our support and commitment to the above project for the next four-year period. To illustrate how important we feel your "Initiative" is, let me explain what our company's involvement was last year.

Through the Outreach Program of the Allan Hancock College Welding Advisory Committee we participated in 11 Career Days at local Jr High Schools, High Schools, Hancock College and Cal Poly San Luis Obispo. This involved using a welding trailer owned by Praxair Distributor (with one welding instructor), welding equipment owned by Hancock College (plus 1 or 2 welding instructors), and Melfred Borzall supplying the welding material as well as 2 to 6 welding and engineering employees. We have also been part of Hancock's Welding Department Advisory Board for many years and I currently serve as the chairman. Each year at least 1 engineer and 1 welder from our company help Hancock host a welding competition for local high school students. During the summer the welding trailer and 4 employee's participated in EPIC at Cal Poly for 3 weeks. The estimated value of these activities to Melfred Borzall was approximately \$56,670. Last year Melfred Borzall also had 3 plant tours for local Jr. High and High School, where the students received actual welding experience. Each year we offer internships to students from local high schools, Hancock, and Cal Poly. In 2014 alone we had 7 paid internships, 1 externship to a Hancock welding instructor and 1 externship to a high school counselor.

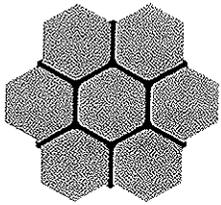
We are committed to support the grant's activities and estimate our contribution to be \$60,000 per year.

Sincerely

Richard Melsheimer
President

**MELFRED
BORZALL**

Melfred Borzall, Inc.
2712 Airpark Dr • Santa Maria, California 93455
Ph: (805) 739-0118 • Fax: (805) 739-0698
www.melfredborzall.com • mail@melfredborzall.com



SANTA MARIA
ENERGY

January 19, 2015

Career Technical Education Transition Project
Allan Hancock College
800 South College Drive
Santa Maria, CA 93454
Attn: Joe Pollon, Room W-11

Dear Mr. Pollon:

Through Glenn Morris, the President and CEO of the Santa Maria Valley Chamber of Commerce, Santa Maria Energy has become aware of the collaboration between Allan Hancock College and others to pursue a California Career Pathways grant.

Career technical education that more clearly demonstrates the linkages between the classroom and the work-place is important to successfully maintaining a competitive workforce in our area. In turn, a competitive workforce is essential to maintaining, if not improving, the standard of living in our area.

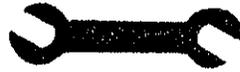
Santa Maria Energy enthusiastically supports the ideals and guiding principles of the collaboration underway and will help in every way it can.

Sincerely yours,

David Pratt
President

"We Test Not Guess"

PAT'S AUTOMOTIVE



RECEIVED

DEC 23 2014

President's Office
Allan Hancock College

12/19/14

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

On behalf of Pat's Automotive, I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock Joint Community College District will serve as the fiscal agent and facilitator of the consortium, consisting of Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

Our company recognizes that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce in north Santa Barbara County in order to grow the local economy and attract new industry. We look forward to participating and contributing in the following ways:

- Serve on a joint high school/community college advisory committee;
- Consult on standards, curriculum, and credentials

The estimated value of these activities is \$400 per year.

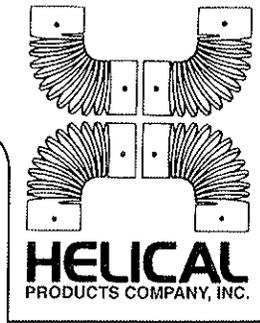
We are excited to be part of this local approach to ensure relevant work-based experiences are integrated in the curriculum to strengthen our workforce development pipeline.

Sincerely,

Pat Nicoll
Pat's Automotive

(805) 928-4515

931 So. Blosser, Santa Maria, California 93458



January 14, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

RECEIVED

JAN 16 2015

President's Office
Allan Hancock College

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

On behalf of Helical Products Company, I am pleased to write this letter of commitment detailing our partnership with and support for the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools. This project addresses the critical need we see in our workplace to prepare students with both work readiness skills and the technical experience and knowledge they will need to succeed in local, in-demand occupations and industries. Through this project we hope to build a dynamic partnership where our input and collaboration will have a dramatic and positive impact on opportunities for current students and future employees.

Helical Products Company is committed to support the grant's activities. Our role in the project will be:

- Providing the project input, expertise, advice, and mentoring
- Providing classroom speakers from our company to develop industry awareness;
- Allowing students to visit our workplace on field trips;
- Providing guidance and feedback on curriculum and activities;
- Acting as a resource and provide expertise as curriculum is developed and implemented.

As VP of Operations of Helical Products Company, I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,


Leroy S. McChesney
Vice President of Operations



December 26, 2014

RECEIVED

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

JAN 05 2015

President's Office
Allan Hancock College

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

I am pleased to write this letter of commitment detailing our partnership with and support for the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools. This project addresses the critical need we see in our workplace to prepare students with both work readiness skills and the technical experience and knowledge they will need to succeed in high-growth, in-demand occupations and industries. Through this project we hope to build a dynamic partnership where our input, collaboration, and mentoring will have a dramatic and positive impact on opportunities for current students and future employees.

The role of Hardy Diagnostics in the project would be:

- Participation in quarterly California Career Pathways Trust Advisory Council meetings
- Providing the project input, internships and externships, expertise, advice, and mentoring

(Company) is committed to support the grant's activities:

- Providing classroom speakers from our company to develop industry awareness;
- Allowing students to visit our workplace on field trips;
- Providing students with work experience through unpaid and paid internships;
- Providing teacher externships to develop understanding of workplace needs;
- Mentoring students and teachers;
- Advising on software and hardware purchases;
- Providing guidance and feedback on curriculum and activities;
- Reviewing current research and innovations in our industry and sharing with project staff;
- Acting as a resource and provide expertise as curriculum is developed and implemented.

1430 West McCoy Lane, Santa Maria, California, USA 93455 ~ Ph: (805) 346-2766, Fx: (805) 346-2760

Website: www.HardyDiagnostics.com ~ Email: Sales@HardyDiagnostics.com

California ~ Washington ~ Utah ~ Arizona ~ Ohio ~ Texas ~ New York ~ Florida ~ North Carolina

The estimated value of this contribution is \$20,000.

As president and CEO of Hardy Diagnostics I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,



Jay Hardy
President

cc: Dave Cross, Economic Development Assn.



KNIGHTS OF COLUMBUS

MAKING A DIFFERENCE FOR LIFE

January 6, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

I am pleased to write this letter of commitment detailing our partnership with and support for the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools. This project addresses the critical need we see in our workplaces to prepare students with both work readiness skills and the technical experience and knowledge they will need to succeed in high-growth, in-demand occupations and industries. Through this project we hope to build a dynamic partnership where our input, collaboration, and mentoring will have a dramatic and positive impact on opportunities for current students and future employees.

The role of my business, Knights of Columbus Insurance Majoué Field Agency, in the project will be:

- Participation in quarterly California Career Pathways Trust Advisory Council meetings
- Providing the project input, internships and externships, expertise, advice, and mentoring

The Knights of Columbus Insurance Majoué Field Agency is committed to support the grant's activities:

- Providing classroom speakers from my business to develop industry awareness;
- Allowing students to visit my workplace on field trips;
- Providing students with work experience through unpaid and paid internships;
- Mentoring students and teachers;
- Advising on software and hardware purchases;
- Providing guidance and feedback on curriculum and activities;
- Reviewing current research and innovations in our industry and sharing with project staff;
- Acting as a resource and provide expertise as curriculum is developed and implemented.

The estimated value of this contribution is \$10,000.

As president and CEO of The Knights of Columbus Insurance Majoué Field Agency, I strongly support the Career Integration Initiative of North Santa Barbara County and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,

George J. Majoué
Field Agent #16634

814 E. Louisa Terrace
Santa Maria, CA 93455-7441
george.majoue@kofc.org

Mobile (805) 478-5200
Fax (877) 395-2328
CA LIC #0166577



OWENS, JAKKOLA & THORE
TAX PROFESSIONALS, INC.

Marc E. Owens, EA

Sherry Thore, CPA

Suzanne May Jakkola, EA

January 15, 2015

Kevin G. Walters, PH.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walters:

On behalf of Owens, Jakkola & Thore Tax Professions, Inc., I am pleased to support efforts to strengthen career technical education through the California Career Pathways Trust program. Having been in business over twenty five years and spent ten years serving on local schools boards I find the ideals of the program to be critical in the development of a highly skilled and competitive workforce. I understand that Allen Hancock Joint Community College District will serve as agent of the consortium, consisting of Allan Hancock College Joint Community College District, Santa Barbara County Education ROP/CTE , and our local high schools.

Our company recognizes the importance of career technical education in combination with work-based learning as an important part of workforce development. We look forward to participating in the following manner:

- Providing Classroom Speakers
- Workplace Field Trips
- Providing Students Experience through Internships
- Provide Expertise in Program Development & Implementation

The estimated value of these activities is \$5,000 per year.

As president of the company, I strongly support the initiative and the combined efforts of the partners to secure a funding source for such a program.

Respectfully submitted,

Marc E. Owens, President

P.O. Box 397 Santa Ynez, CA 93460 3568 Sagunto, Suite H
Phone (805) 688-6317 Fax (805) 688-0275 Website syvtax.com

Donna Randolph

Agent, Lic. #0746630

1650 S. Broadway, Santa Maria, CA 93454
Bus 805-925-4610 Fax 805-922-5640
www.donnarandolph.com
donna@donnarandolph.com



Providing Insurance and
Financial Services

January 14, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

RECEIVED

JAN 16 2015

President's Office
Allan Hancock College

Dear Dr. Walthers,

Thank you for the opportunity to support the College and local schools in your effort to improve career education in our community. I am pleased to endorse your California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

This project addresses a critical need of preparing students with the skills, experience, and knowledge they will need to succeed in high-growth, in-demand occupations and industries. On a personal note, I participated in the ROP programs offered when I was a student here in Santa Maria and credit those experiences with starting me on my path to career success. I am pleased that the approach you are proposing will include opportunities for employers like myself to have an impact on opportunities for current students and future employees.

Donna Randolph State Farm Agency will commit at this time to participating in the Career Pathways program in the following ways:

- Providing classroom speakers from our company to develop industry awareness;
- Allowing students to visit our workplace on field trips;
- Providing students with work experience through unpaid and paid internships;

The estimated value of this contribution is \$12,000.00

As owner and principal of Donna Randolph State Farm Agency, I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,

Donna Randolph, Agent/Owner

1650 S. Broadway
Santa Maria, CA 93454
Office 805 925-4610

CoastHills

Another great day.

January 7, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

RECEIVED

JAN 19 2015

President's Office
Allan Hancock College

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

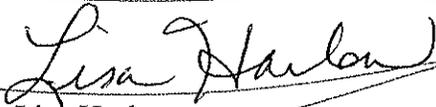
On behalf of CoastHills Credit Union, I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock Joint Community College District will serve as the fiscal agent and facilitator of the consortium, consisting of Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

CoastHills has been challenged in finding qualified applicants for many of our positions and therefore we understand this type of program will be of significant value to us and to the businesses in our region. Specifically, we recognize that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce in north Santa Barbara County in order to grow the local economy and attract new industry. CoastHills offers its participation and is looking forward to contributing in the following ways:

- Serving on a joint high school/community college advisory committee;
- Consulting on standards, curriculum, and credentials;
- Hosting field trips and/or job shadowing experiences;
- Mentoring students and teachers;
- Participating in speaker bureaus and career fairs; and
- Volunteering with a career technical student organization.

The estimated value of our confirmed commitments is \$17,000 per year. We are excited to be a part of this local approach to ensure relevant work-based experiences are integrated in the curriculum to strengthen our workforce development pipeline.

Sincerely,



Lisa Harlow
SVP, Chief Human Resources Officer
CoastHills Credit Union
main (800) 262-4488 x 8298
direct (805) 733-7661
cell (805) 717-7797



WEALTH MANAGEMENT STRATEGIES

INSURANCE & FINANCIAL SOLUTIONS

January 15, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

I am pleased to write this letter of commitment detailing our partnership with and support for the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools. This project addresses the critical need we see in our workplace to prepare students with both work readiness skills and the technical experience and knowledge they will need to succeed in high-growth, in-demand occupations and industries. Through this project we hope to build a dynamic partnership where our input, collaboration, and mentoring will have a dramatic and positive impact on opportunities for current students and future employees.

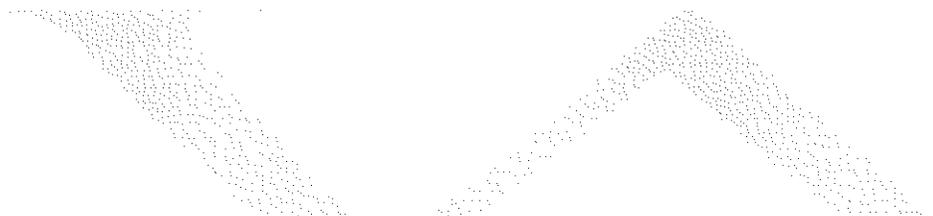
The role of Wealth Management Strategies in the project will be:

- Participation in quarterly California Career Pathways Trust Advisory Council meetings
 - Providing the project input, internships and externships, expertise, advice, and mentoring
- Wealth Management Strategies is committed to support the grant's activities:
- Providing classroom speakers from our company to develop industry awareness;
 - Allowing students to visit our workplace on field trips;
 - Providing students with work experience through unpaid and paid internships;
 - Providing teacher externships to develop understanding of workplace needs;
 - Mentoring students and teachers;
 - Advising on software and hardware purchases;
 - Providing guidance and feedback on curriculum and activities;
 - Reviewing current research and innovations in our industry and sharing with project staff;
 - Acting as a resource and provide expertise as curriculum is developed and implemented.
- The estimated value of this contribution is \$20,000.

As president and founder of Wealth Management Strategies, I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,

Guy R. Walker, President
Wealth Management Strategies



Edward Jones
PO Box 599
Santa Ynez, CA 93460

12 January 2015

Kevin G Walthers
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

On behalf of the Santa Ynez branch of Edward Jones, I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock will serve as the fiscal agent and facilitator for the consortium of schools and agencies participating.

Our branch recognizes that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce. In fact, it is absolutely vital in order for us to grow our local economy and attract new industry.

We look forward to participating in these ways:

- Providing input to the program
- Providing internships and externships
- Providing mentoring
- Allowing students to visit our workplace for field trips
- Providing guidance and feedback on curriculum and activities.

The estimated value of these activities is \$10,000 per year.

We are excited to be part of this impressive initiative.

Respectfully,

Bruce J. Porter



Community Bank of Santa Maria

Home of "Santa Maria Style" Banking™

January 15, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 S. College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

On behalf of Community Bank of Santa Maria, I would first like to commend the college for taking steps to strengthen and improve our local career education through the California Career Pathways Trust Program and our local high schools. Through our participation in this project we hope to build a dynamic partnership where our input, collaboration, and mentoring will have a dramatic and positive impact on opportunities for current students and future employees.

In our specific industry, it has been our experience that classroom learning linked with workplace learning results in the production of a highly-skilled workforce with longevity and good growth potential. Therefore, Community Bank of Santa Maria is committed to supporting your participation in this program in the following manner:

- Providing classroom speakers from our company to develop industry awareness;
- Participating in speaker bureaus and career fairs;
- Allowing students to visit our workplace on field trips;
- Providing students with work experience through unpaid and paid internships;
- Providing teacher externships to develop understanding of workplace needs;
- Mentoring students and teachers;
- Providing guidance and feedback on curriculum and activities;
- Acting as a resource and provide expertise as curriculum is developed and implemented.

It is difficult to put an estimated value on these activities, as so much depends on the number of opportunities we are provided to fulfill our commitment. The time of our officer staff can be valued at \$50 to \$85, or more, per hour. At then hours per month, that could be valued at \$5,000 to \$10,000. A four week work experience at twenty hours per week for a student equates to \$1,000 of free, on the job training in terms of wages, but immeasurable value in terms of the resulting education and opportunities. We have the capacity to take up to four students per semester.

As President and CEO of Community Bank of Santa Maria, I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community. Good luck to you on this endeavor and we look forward to our participation.

Sincerely,

Janet Silveria
President
Chief Executive Officer

February 3, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers,

On behalf of Marian Regional Medical Center, I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock Joint Community College District will serve as the fiscal agent and facilitator of the consortium, consisting of Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

Our company recognizes that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce in north Santa Barbara County in order to grow the local economy and attract new industry. We look forward to participating and contributing in the following ways:

- Provide a summertime mentorship program
- Participate in speaker bureaus and career fairs
- Opportunities for teenagers through our Volunteer Program
- Providing guidance and feedback on curriculum and activities
- Clinical hours for students who attend a school with whom we have an educational affiliate agreement (e.g., Allan Hancock Community College CNA, LVN and RN programs)

The estimated value of these activities is \$25,000 per year.

We are excited to be part of this local approach to ensure relevant work-based experiences are integrated in the curriculum to strengthen our workforce development pipeline.

Sincerely,



Kathleen Sullivan, Ph.D., RN
Vice President, Post Acute Care

KS:ldm

LOMPOC VALLEY MEDICAL CENTER

Lompoc Healthcare District

RECEIVED

JAN 05 2015

January 5, 2015

President's Office
Allan Hancock College

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

I am pleased to write this letter of commitment detailing our partnership with and support for the California Career Pathways Trust proposal submitted by Allan Hancock College JCCD, Santa Barbara County Education Office ROP/CTE, and our local high schools. This project addresses the critical need we see in our workplace to prepare students with both work readiness skills and the technical experience and knowledge they will need to succeed in high-growth, in-demand occupations and industries. Through this project we hope to build a dynamic partnership where our input, collaboration, and mentoring will have a dramatic and positive impact on opportunities for current students and future employees.

The role of Lompoc Valley Medical Center ("LVMC"), in support of s will be to:

- Participate in quarterly California Career Pathways Trust Advisory Council meetings
- Provide the project input, internships and externships, expertise, advice, and mentoring

LVMC is committed to support the grant's activities by:

- Providing classroom speakers to develop awareness of healthcare careers
- Allowing students to visit our hospital on field trips
- Providing students with work experience through job shadowing
- Providing teacher externships to develop understanding of workplace needs
- Mentoring students and teachers
- Advising on software and hardware purchases
- Providing guidance and feedback on curriculum and activities
- Reviewing current research and innovations in our industry and sharing with project staff
- Acting as a resource and provide expertise as curriculum is developed and implemented

The estimated annual value of this contribution is \$15,000.

As the CEO of Lompoc Valley Medical Center, I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,



Jim Raggio

cc: E. Braxton/Human Resources

Jon W. MacLean, D.O.

Robert S. Barry, M.D., Inc.
Pediatrics • Adolescent Medicine
1420 So. Miller Street, Suite A-B
Santa Maria, California 93454
(805) 922-3573

Barbara Brown-Ramirez
C.P.N.P., M.S.N.

January 8, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North Santa Barbara County*

Dear Dr. Walthers:

I am pleased to write this letter of commitment detailing our partnership with and support for the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools. This project addresses the critical need we see in our workplace to prepare students with both work readiness skills and the technical experience and knowledge they will need to succeed in high-growth, in-demand occupations and industries. Through this project we hope to build a dynamic partnership where our input, collaboration, and mentoring will have a dramatic and positive impact on opportunities for current students and future employees.

The role of Robert S. Barry, M.D. Inc. in the project will be:

- Participation in quarterly California Career Pathways Trust Advisory Council meetings
- Providing the project input, internships and externships, expertise, advice, and mentoring

Robert S. Barry, M.D. , Inc. is committed to support the grant's activities:

- Providing classroom speakers from our company to develop industry awareness;

- Allowing students to visit our workplace on field trips;
- Providing students with work experience through unpaid externships;
- Providing teacher externships to develop understanding of workplace needs;
- Mentoring students and teachers;
- Advising on software and hardware purchases;
- Providing guidance and feedback on curriculum and activities;
- Reviewing current research and innovations in our industry and sharing with project staff;
- Acting as a resource and provide expertise as curriculum is developed and implemented.

The estimated value of this contribution is \$20,000.

As owner of Robert S. Barry, M.D. Inc., I strongly support the *Career Integration Initiative of North Santa Barbara County* and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,


Robert S. Barry, M.D.

Subject: Support letter

Date: Tuesday, January 13, 2015 at 3:35:25 PM Pacific Standard Time

From: Stephenmalone

To: Joseph L Pollon

CC: rop@sbceo.org

1/13/2015

Kevin G. Walters, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, Ca 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

As Medical Director of the Chumash Tribal Health Clinic I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock Joint Community College District will serve as the fiscal agent and facilitator of the consortium, consisting of Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

I recognize that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce in north Santa Barbara County in order to grow the local economy and attract new industry. We look forward to participating in the following ways:

Providing students with work experience through unpaid externships.

Providing classroom speakers to develop industry awareness, and by allowing students to visit our workplace on field trips.

Providing the project input, internships and externships, expertise, advice and mentoring.

Provide advise on software purchases used in the medical field.

Provide guidance and feedback on curriculum and activities.

Act as a resource and provide expertise as curriculum is developed and implemented.

As a physician in Internal Medicine, a long time resident of Lompoc, Ca. and Medical Director of the Chumash Tribal Health Clinic, I strongly support the Career Integration Initiative of North Santa Barbara County and the combined efforts of the partners to secure funding to advance education in our community.

Sincerely,
M. Cecilia Ramos, M.D.

Sent from my iPad



Clos Pepe Vineyards and Estate Wines
4777 Hwy 246 Lompoc, CA 93436
Voice: 805-735-7867 Fax: 805-736-4754 Steve@clospepe.com

January 5, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

On behalf of Clos Pepe Vineyards LLC, I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock Joint Community College District will serve as the fiscal agent and facilitator of the consortium, consisting of Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

Our company recognizes that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce in north Santa Barbara County in order to grow the local economy and attract new industry. We look forward to participating and contributing in the following ways:

In 2014 we had an Alan Hancock Viticulture student intern with us during harvest. In future years we could use one of your Enology students to intern during winemaking.

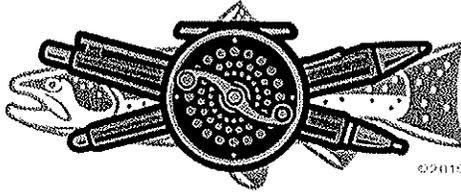
We also have been approached by Lompoc Unified School District to have some of their students interested in viticulture work in our vineyard.

We pay our vineyard and winery workers \$10.50 per hour.

We are excited to be part of this local approach to ensure relevant work-based experiences are integrated in the curriculum to strengthen our workforce development pipeline. If we can provide any further information, please let me know.

Sincerely,

Stephen P. Pepe



GLENN HIRAMATSU - Graphic Design & Illustration

January 12, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the Career Integration Initiative of North Santa Barbara County

Dear Dr. Walthers,

I feel that I should first introduce myself, my name is Glenn Hiramatsu. I am a freelance graphic designer and illustrator with over 35 years of experience in the visual effects, animation, feature film, broadcast television and advertising industries. I work with marketing and graphic design agencies, as well as local and out-of-state clients. I am also a part-time instructor at Allan Hancock College in the Fine Arts - Graphics Department. I teach *Introduction to Motion Graphics* during the Fall and I'm the instructor for computer graphics lab classes every semester.

The purpose of this letter is to inform you of my commitment to support the California Career Pathways Trust proposal submitted by Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools. As both an educator and graphic design professional I can see that this project will help to prepare students with both work readiness skills and the technical experience they will need to succeed in local and regional occupations and industries.

I intend to continue to help to develop real world technical skills and capabilities by:

- Serving on a joint high school/community college advisory committee - I will renew my relationship with the advisory group for the Righetti High School Film and Video ROP program.
- Consulting on standards, curriculum, and credentials.
- Serving as a graphic design mentor for entrepreneurship events, such as the Startup Weekend at AHC.
- Providing professional advice/mentoring for graphic design, multimedia, film & video and animation students.

A rough estimate of the value of this contribution is \$3,000.

Sincerely,

Glenn Hiramatsu
Allan Hancock College
Instructor: Arts - Applied Design/Media - Graphics



1017 W. Central Ave.
Lompoc, CA 93436
805-346-3700
www.denmat.com

January 14, 2015

Kevin G. Walthers, Ph.D.
Superintendent/President
Allan Hancock Joint Community College District
800 South College Drive
Santa Maria, CA 93454

Re: Participation in the *Career Integration Initiative of North
Santa Barbara County*

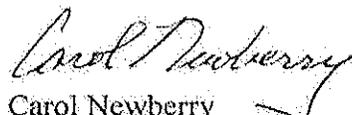
Dear Dr. Walthers:

On behalf of DenMat, I am pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. I understand that Allan Hancock Joint Community College District will serve as the fiscal agent and facilitator of the consortium, consisting of Allan Hancock College Joint Community College District, Santa Barbara County Education Office ROP/CTE, and our local high schools.

DenMat recognizes that career technical education in which classroom learning is linked with work-based learning is critical to producing a highly-skilled and competitive workforce in north Santa Barbara County in order to grow the local economy and attract new industry. We would be interested in reviewing opportunities for participation within the program as they become available. Tours of DenMat are available on an appointment basis and may be arranged by contacting me.

DenMat is excited about this local approach to ensure relevant work-based experiences are integrated in the curriculum to strengthen our workforce development pipeline.

Sincerely,


Carol Newberry
Executive Administrator
Den-Mat Holdings, LLC
(805) 346-3700 ext. 2810
cnewberry@denmat.com



Creative Consensus-Building • Meeting Facilitation • Retreats • Strategic Planning

January 15, 2015

Kevin Walthers, President/Superintendent
Allan Hancock College
800 S. College Drive
Santa Maria, CA 93454

Dear Dr. Walthers:

As a firm that has worked for the past ten years with a variety of industries, companies, economic development entities, chambers of commerce, government and nonprofits on workforce and economic development, I am delighted to see the *Career Integration Initiative of North Santa Barbara County* proposal to develop industry-themed pathways aligned with employer demand. The pathways you cite are very relevant to our area and it would be a true asset to have students trained in these areas.

I strongly support the joint Allan Hancock College/Santa Barbara County Education Office initiative and pledge my support in the following areas:

- Serving on a workforce development advisory board
- Participating in speaker bureaus and career fairs
- Mentoring students in career awareness, career preparation
- Helping to recruit industry advisors

Please add my name to your list of supporters and my company to your list of businesses interested in offering assistance to this talent development effort.

Best regards,

A handwritten signature in cursive script that reads "Vicki Conner".

Victoria Conner

Principal

Aligning People, Priorities and Purpose

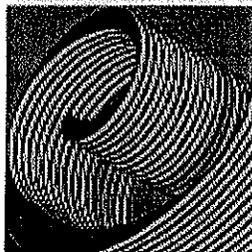
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Career Technical Education Transition Project
Allan Hancock College
800 South College Drive
Santa Maria, CA 93454
Attn: Joe Pollon, Rm. W-11

Dear Mr. Pollon,

Emerald Wave Media is pleased to support the effort to strengthen and improve local career technical education through the California Career Pathways Trust program. This grant is very valuable to the continuing efforts that our organization is making to encourage entrepreneurship, support financial self-sufficiency and support the growing fully assimilated Hispanic population of the Central Coast.

Over the past three years, Emerald Wave Media has enthusiastically participated in providing free seminars for the local business owner, managers and the Education System. In partnership with the Santa Maria Chamber we have created classes to help employees with how to brand themselves, customer service techniques, communication skills, and marketing tips.

Emerald Wave Media will commit to Career Integration Initiative of North Santa Barbara County by involvement of our personnel, resources, and in-kind contributions. We will provide commercial air time on our three radio stations each month to help promote this venture, provide booth space at one of our events/concerts per month to network with the Community and we also provide training in the form of classes on marketing, branding, customer service and communication skills (Annual value: \$20,000). It is clearly a priority for us, and our community will be well served by this project.

In closing, I would like to say that I'm proud that Emerald Wave Media and Allan Hancock College have embraced this project.

Sincerely,

Ed Carealey
General Manager

